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COLLEGE OF ENGINEERING AND APPLIED SCIENCES  
DEPARTMENT OF TECHNOLOGY & SOCIETY  
STATE UNIVERSITY OF NEW YORK AT STONY BROOK  
and the  
COLLEGE OF MANAGEMENT  
FU JEN CATHOLIC UNIVERSITY

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MASTERS DEGREE PROGRAM IN GLOBAL ENTREPRENEURIAL MANAGEMENT AND BUSINESS  
ADMINISTRATION

AGREEMENT

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THIS AGREEMENT is made this 28 day of April, 2006, by and between the State University of New York, an educational corporation organized and existing under the laws of the State of New York with its principal place of business located at the State University Plaza, Albany, New York 12246, for and on behalf of the College of Engineering and Applied Sciences of the State University of New York at Stony Brook ("SBU") and Fu Jen Catholic University, an educational corporation organized and existing under the laws of Taiwan, with its principal place of business located at 510 Chung Cheng Road, HsingChung, Taipei Hsien, Taiwan, ROC, for and on behalf of its College of Management ("FJU").

WHEREAS, SBU offers a variety of degree and other academic programs in the area of business management and administration ("Program") to the student community;

WHEREAS, SBU periodically desires to give its students the broader educational experience that is gained by exposure to the facilities and programs of academic institutions engaged in similar pursuits;

WHEREAS, FJU offers a variety of degree and other academic programs in the area of business management in Taiwan;

WHEREAS, FJU desires to cooperate with SBU to establish and implement, from time to time, one or more Programs involving the facilities, students and staff of SBU and the facilities, students and staff available to FJU;

WHEREAS, SBU and FJU wish to cooperate with each other by providing courses and administrative support services to representatives and employees of various business enterprises in Taiwan who are interested in pursuing the Masters Degree in Technology Systems Management with a concentration in Global Industrial Management offered by SBU;

WHEREAS, SBU and FJU desire to document the terms and conditions through which the Program will be offered by SBU in cooperation with FJU,

NOW, THEREFORE, in consideration of the mutual consideration and promises contained herein, it is hereby agreed that:

1. SBU shall:

- a. Review and evaluate for enrollment into the Program qualified applicants identified by FJU, in accordance with SBU's normal and customary admission standards. All academic decisions relating to eligibility, admission, continuation in and graduation from Program shall be made by SBU and the Department of Technology and Society. Relevant admission and matriculation guidelines are listed in Attachments 1, 2 and 3, attached hereto and made a part hereof:
  - A description of the eligibility and admissions requirements (Attachment 1)
  - A description of the Program (Attachment 2)
  - Teaching arrangement, learning platform and location (Attachment 3)
- b. After appropriate review, notify qualified applicants of their eligibility to enroll in the Program. SBU shall communicate directly with the individual applicants about matters relating to admission eligibility.
- c. Provide faculty to teach seven (7) Program courses. SBU shall provide copies of credentials for each Program faculty member to FJU. FJU may use the credentials for its internal purposes, and may submit this data to the Taiwan government when required.
- d. Provide a Program advisor who shall also serve as the coordinator of the SBU Program at SBU, as well as such support staff as necessary.
- e. On approval by the Department of Technology and Society, accept nine (9) FJU transfer credits for each student accepted into the Program, provided that such work also meets Program requirements. (EMP 504, EMP 524, EMP 525).
- f. Comply with all relevant federal and state rules and regulations, including, but not limited to copyright laws, visa requirements and the Export Controls Act, as well as relevant rules and regulations issued by the Ministry of Education in Taiwan, including, but not limited to copyright laws and visa requirements. SBU shall comply with applicable requirements of any accreditation authority and shall certify such compliance upon request by FJU.

2. FJU shall:

- a. Identify and recommend for enrollment into the Program qualified applicants, with the understanding that all final academic decisions relating to eligibility, admission, continuation in and graduation from Program shall be made by SBU and the Department of Technology and Society, based on the admission and matriculation guidelines listed in Attachments 1, 2 and 3, attached hereto and made a part hereof:
- b. Provide the administrative and technological services necessary to support the course offerings furnished under this Agreement, to individuals interested in pursuing an SBU

Masters Degree in Technology Systems Management in Taiwan.

- c. Recommend faculty to teach three (3) courses in the Program at FJU. All faculty recommended to teach in the Program must be approved by SBU. FJU will provide copies of credentials of such FJU faculty to SBU in a timely fashion.
- d. Serve as a conduit for payment of tuition and other fees associated with the Program, as required by Attachment 4 attached hereto and made a part hereof.
- e. Permit the authority responsible for accreditation of SBU's curriculum to inspect the services provided by FJU for the purpose of the educational experience.
- f. Comply with all relevant United States and New York State rules and regulations, including but not limited to, copyright laws, visa requirements and the Export Controls Act, as well as all the rules and regulations issued by the Ministry of Education in Taiwan, including, but not limited to, copyright laws and visa requirements. FJU shall also comply with applicable requirements of any accreditation authority and shall certify such compliance upon request by SBU.

3. Duration. This Agreement shall be effective from the date first set forth above until August 31, 2008, and may be amended, modified or renewed only by mutual written agreement.

4. Program Content The SBU Department of Technology and Society reserves the right to change, modify or amend course offerings, to ensure the continued improvement and enrichment of the Program.

5. Program Enrollment FJU and SBU agree that enrollment will be on a rolling basis with a proposed maximum of twenty-five (25) and a minimum of eight (8) students required for class participation. Enrollment of fewer than eight (8) in a given class shall give SBU the right to cancel that class.

6. Notification Any notice to either party must be in writing, signed by the party giving it, and be served either personally or by registered mail, addressed as follows:

SBU: Yacov Shamash, Dean  
College of Engineering & Applied Sciences  
100 Engineering  
State University of New York at Stony Brook  
Stony Brook, N.Y. 11794-2200

copy to:

James Fabian, Director  
Procurement Department  
State University of New York at Stony Brook  
Stony Brook, NY 11794-6100

FJU:

Ming-Hsien Yang, Dean  
College of Management  
510 Chung Cheng Road,  
HsingChung, Taipei Hsien,  
Taiwan, ROC

7. Amendments Either party may request amendments to this Agreement. To become effective, each amendment shall be in writing and signed by authorized representatives of the parties. Oral representations of any officer, agent, or employee of FJU or SBU shall not alter, effect or modify any obligation of the parties set forth in this Agreement.

8. Force Majeure A delay in or failure of performance by either party that is caused by occurrences beyond the control of that party shall not constitute default hereunder, or give rise to any claim for damages.

9. Termination Either party may terminate this Agreement by written notice to the other party, submitted at least ninety (90) days before the next academic semester. Program participants may complete the degree program within a reasonable period of time following such termination. In the event of termination, FJU agrees to remit to SBU the tuition and fees collected by FJU from Program participants as set forth in Attachment 4.

10. Applicable Law This Agreement shall be interpreted according to the laws of the State of New York. FJU shall comply with all laws, rules, orders, regulations and requirements of federal, state and municipal governments applicable to the activities arising out of this Agreement, including the provisions contained in the standard State contract Exhibits A, A-1 & A-2 attached hereto and made a part hereof.

11. Entire Agreement This Agreement, together with its referenced attachments and exhibits, constitutes the entire agreement of the parties. All previous communications between the parties, whether written or oral, with reference to the subject matter of this Agreement, are hereby superseded.

STATE UNIVERSITY OF NEW YORK  
AT STONY BROOK



James Fabian, Director  
Procurement Department  
State University of New York at Stony Brook  
Stony Brook, NY 11794-6100

FU JEN CATHOLIC UNIVERSITY



Ming-Hsien Yang, Dean  
College of Management  
Fu Jen Catholic University

## **Attachment 1: Language of Instruction**

English is the official language of instruction of degrees offered by the State University of New York at Stony Brook. Stony Brook is required by regulations of the State University of New York and the State Education Department to ensure that all instruction, course work, readings and discussions in the MS in Technology Systems Management be carried out in English. To this end, all courses offered in the Program must be taught in English, and all text-books prescribed for the Program must be written in English. No exceptions to this policy are allowed.

### **English Language Proficiency Tests**

SBU requires a student to obtain a minimum score of 550 on the TOEFL test in order to be admitted to a graduate program at Stony Brook.

- (b) If a student obtains a score of 550 or above on the GRE Verbal test then he or she may be exempted from having to submit scores from the TOEFL test.
- (c) A student may submit results from the TOEIC test instead of the TOEFL test, but SBU will require that student to demonstrate a minimum score of 750 on the TOEIC test for admission to the Program.
- (d) No exceptions to these Stony Brook requirements for English-language proficiency are allowed.

### **Admission to Matriculated Status in the Program**

- a) All students admitted to the program must meet the minimum requirements of both the Graduate School and the Department of Technology & Society at Stony Brook.
- b) To be eligible for admission to the Program as fully matriculated students applicants **must** submit the following materials to the Director of Graduate Studies of the Department of Technology & Society one month prior to the start of the Program:
  - A completed official graduate application form (blank copies of which will be supplied by Stony Brook, and may also be downloaded from the University's web site at the following address: <http://www.grad.SBUsb.edu/APPLYING/susb0104.pdf>)
  - Proof of completion of a United States equivalent bachelor's degree with a minimum overall grade point average of 3.00 on a 4.0 scale.
  - Two official copies of all previous college transcripts (if transcripts are in a language other than English then certified English translations are required, in addition to the original documents)
  - Scores from the Graduate Management Admission Test (GMAT), or Graduate Record Examination (GRE) General Test
  - Proof of proficiency in reading, writing, speaking and comprehending English (to be admitted in to the Program a student must achieve a score of at least 550 on the TOEFL test, or 750 on the TOEIC test, or 550 on the GRE Verbal Test)
  - Three letters of recommendation (in English, or with certified translations into English)
  - An aptitude for quantitative analysis, demonstrated through previous course-work, standardized tests, or practical experience (performance at the equivalent of a grade of "C" or better in an introductory calculus course is expected)

For students to succeed in the Program it is essential that they be proficient in the use of computers and have an understanding of the Internet

### **Graduation Requirements**

- (a) To graduate from the program all students must be cleared for graduation by the Department of Technology & Society and by the Graduate School in conformance with University's rules and regulations.
- (b) To receive the MS degree in Technology Systems Management a student must complete 30 credits of required courses with an overall minimum GPA of 3.0. The student with the approval of the Graduate Program director may submit up to 9 transfer credits as part of the 30 credit degree requirement.

## Attachment 2

Term	Location of Classes	Courses	Credits	Course Name	Approximate starting period
1	Hsinchung	EMP 525*	3	Enterprise Resources Planning (ERP)	September 2006
2	Hsinchung	EST 530&	3	Electronics Commerce	December 2006
3	Hsinchung	EMP 504*	3	Quantitative Methods in Management	March 2007
4	Stony Brook	EST 581^ EMP 506^	3 3	Methods of Socio-Technology Decision Making Production and Operations Management	June 2007
5	Hsinchung	EMP 522&	3	Strategic marketing and Planning	September 2007
6	Hsinchung	EMP 524*	3	Business Transformation and Changes Management	December 2007
7	Hsinchung	EMP 523&	3	International Business and Management	March 2008
8	Stony Brook	EMP 518^ EST 591^	3 3	Project Management Independent study in Technology and Society	June 2008

\* Courses offered in FU JEN University which may be used as Transferred credits

& Courses offered by SBU through Hybrid Platform

^ Courses offered at SBU

## Attachment 2 (continued):

### Curriculum

#### Summary

21 credits: during the year

9 credits: transfer credits

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30 credits

#### List of courses

EMP 501 Behavior and Organizational Aspect of Management  
EMP 502 Management Accounting and Financial Decision  
EMP 504 Quantitative Methods in Management  
EMP 506 Production and Operations Management  
EMP 509 Management of Information Systems  
EMP 517 Quality Management  
EMP 518 Project Management  
EMP 521 Managing New Product Development and Design  
EMP 522 Strategic Marketing and Planning  
EMP 523 International Business and Management  
EST 530 Electronics Commerce  
EST 581 Methods of Socio-Technology Decision Making  
EST 591 Independent study in Technology and Society  
EMP 524 Business Transformation and Change Management  
EMP 525 Enterprise Resource Planning

### **Attachment 3:**

1. Teaching arrangements for the Program are as follows:
  - a. FJU will teach 3 courses in Hsinchung. Those courses will be registered as FJU's classes. With Departmental and SBU approval, 9 credits will be transferred to SBU as part of the requirements for the graduation.
  - b. SBU will teach 3 courses in FJU using the Hybrid teaching platform.
  - c. SBU will also offer four courses in Stony Brook as required by the Ministry of Education in Taiwan. The implementing plan will be conducted as such:
    - i. Students take two courses in the first summer in the first year of the program at SBU.
    - ii. Students take two more courses in second summer in the second year of the program at SBU.
2. Proposed size of the class: Twenty-five (25).

#### **Attachment 4: Financial Arrangements and Related Matters**

- A. The total per student cost for the 21 credit academic portion of the Program, including course materials, is U.S. \$12,600 (21 X 600). In accordance with SBU Policy, this Program Fee is subject to change should SBU increase tuition and/or fee charges.
- B. The cost for the two week (summer) non-academic portion of the program (including lodging and one excursion to a company to view how they manage their technology systems) offered by SBU at the Stony Brook Campus is U.S. \$1,250 per student per summer, not including the cost of air fare between Taiwan and United States.
- C. Included in the per student cost of U.S. \$12,600 is a non-refundable application fee of \$60.00 (sixty dollars) required of all applicants.
- D. SBU shall pay all copyright fees for materials reproduced as part of the program.
- E. SBU shall provide each student with all Program course books and materials.
- F. No later than 15 days from the start of each academic term in Taiwan, GEMBA shall remit to SBU tuition and fees for each student registered in that academic term.

The cost for the two week (summer) non-academic portion of the Program (including lodging and one excursion to company to view how they manage their technology systems) offered at the SBU Campus is tentatively estimated at \$1,250 per student per summer, not including the cost of air fare between Taiwan and United States

- G. Upon presentation of appropriate invoice, SBU shall reimburse GEMBA (Global EMBA Program) of FU JEN Catholic University for overhead costs incurred in the course of offering the Program, in the amount of \$175 per student per credit. Overhead costs include, but are not limited to:
  - 1. Staff to accept and provide preliminary screening of student applications, and to forward to SBU applications, financial, administrative or other concerns of students
  - 2. Staff to collect, account for and transmit to SBU Program fees collected from students.
  - 3. Staff to arrange local travel and living accommodations for SBU faculty and staff when visiting Taiwan on program business.
  - 4. Staff to provide essential students services.
- H. There is no refund for students who drop a course or the Program.
- I. FJU shall advise each participant in SBU's summer residential program that he/she must purchase Foreign Student Health Insurance coverage offered by SBU and have up-to date inoculations (New York State requires: measles, mumps and rubella (MMR) Students must be advised that if they need to use the Infirmary they will be charged a one time fee of \$65.00. As with all fees, this fee is subject to change in accordance with the policies of the Board of Trustees of the State University of New York.